

# Internal/External Advertisement

**THE SOUTH AFRICAN NUCLEAR ENERGY CORPORATION (NECSA)**



**DIVISION:** Strategy and Business Enablement

**VACANCY:** **Group Executive: Strategy and Business Enablement  
(Five-year, fixed term contract)**

**SALARY BAND:** Market-related remuneration and benefits

**REF NO:** **GROUPEXEC09**

---

*NECSA is a State Owned Company (SOC) in terms of the Companies Act and derives its mandate from the Nuclear Energy Act of 1999 responsible for undertaking and promoting research and development in the field of nuclear energy and radiation sciences and for the commercial exploitation of nuclear technology. NECSA engages in commercial business mainly through its two 100% owned commercial subsidiaries NTP Radioisotopes (Pty) Ltd. and Pelchem (Pty) Ltd. NTP is responsible for a range of radiation-based products and services for health care, life sciences and industry, whilst Pelchem supplies fluorine and fluorine-based products. Further information on NECSA can be obtained from the website [www.necsa.co.za](http://www.necsa.co.za).*

## **JOB PROFILE**

To lead and oversee the Necsa Group Strategy and Business Enablement Division, and is responsible for the strategic and long term goal planning, performance monitoring and reporting.

## **KEY PERFORMANCE AREAS**

- Lead the development and implementation of a coherent and integrated strategy for the Necsa Group in order to meet its mandate as SA's primary nuclear institution, the NEP policy directives and to meet the Necsa Group business objectives
- Establish and coordinate the Necsa Group Strategy and Business Enablement sub-committee of the Group EXCO.
- Align business enablement and commercialization activities with the Necsa Group approval framework.
- Oversee the implementation of the Technology Development and Investment framework with the Necsa Group.
- Plan, direct, manage and oversee the development and implementation of the Necsa Group Marketing Strategy to ensure new business opportunities to the Necsa Group through maintaining and managing sound relationships with all targeted key stakeholders by the provisioning of an effective and efficient marketing and business development service to the Necsa Group in line with the relevant legislative, regulatory and business requirements.
- Promote the Necsa Group through targeted marketing management at a national and international level as the custodian of nuclear research and development, isotope and chemical product manufacturing as well as for advanced manufacturing products.
- Oversee the optimal execution of integrated planning, evaluation and reporting processes in order to ensure that strategic objectives and mandated functions are met in an efficient manner and that stakeholder satisfaction is achieved.

## Internal/External Advertisement

---

- Oversee the Necsa Group Corporate planning, evaluation and reporting processes.
- Lead the Necsa Group Resource Mobilisation.
- Ensure that environmental seaming and opportunity identification takes place in the Necsa Group.
- Coordinate, develop and implement a Business Enablement framework for Necsa Group.
- Align business development and commercialization activities within the Necsa Group with the approved framework.
- Promote the Necsa Group products and services through marketing strategies at a national and international level as the custodian of nuclear research and development, isotope manufacturing and other nuclear and fluorspar related initiatives.
- Assist the Necsa Group to negotiate contracts with vendors and distributors to manage product distribution, establishing distribution networks and developing distribution strategies.
- Establish strategic business partnerships nationally and internationally, to create a platform for communicating and marketing the Necsa Group's products and services.
- Ensure the start-up and licensing framework outline the key factors to be considered in the business model.
- Align the Necsa Group business enablement and commercialization activities with R&D initiatives across the Necsa Group.
- Act as a catalyst for qualifying new business opportunities and facilitate informed strategic and tactical decisions to ensure the efficient execution of strategy and strategic projects to impact the profitability of the Necsa Group.
- Develop and implement the Information Systems Governance Framework and Strategy in support of the Necsa Group Strategy and Objectives.
- Oversee the provisioning of Systems and Information Management Services to the Necsa Group to ensure effective service delivery to all departments in line with relevant policies and procedures.
- Develop and implement a Necsa Group nuclear compliance strategy that positions Necsa as a host of nuclear programmes according to international standards, in line with its mandate in terms of the Nuclear Energy Act and Government policies.
- Identify initiatives for technical collaboration in respect of nuclear compliance responsibilities with international nuclear organisations and companies.
- Lead and guide reporting on the overall compliance of the Necsa Group with all relevant statutory and regulatory requirements.
- Build a nuclear legal expertise capable of providing legal guidance within the nuclear technical environment and any other legal aspects.
- Ensure that the Necsa Group commercial contracts are legally sound and do not unduly expose Necsa to costly litigation.
- Strategically direct and manage litigation to reduce financial losses but without compromising the organisation's legal right to litigate.
- Oversee the development of policies and improve culture relating to SHEQ and Security at Necsa.
- Ensure continuous improvement of SHEQ performance and awareness.
- Build a Necsa Group licensing capacity to license facilities within agreed schedules and to maintain these licenses.
- Establish relationships with licensing regulatory authorities and clients.

# Internal/External Advertisement

---

- Oversee the managing of the Necsa Group emergency plan coordination and implementation to deal with relevant emergencies.
- Build the Necsa Group nuclear security capacity and ensure that the service is aligned to Necsa's Group needs and relevant national and international standards and regulatory requirements.
- Lead the development and implementation of the Necsa Group media and publication strategy.
- Build media intelligence and partnerships.
- Promote, enhance and maintain a positive public image of the Necsa Group.

## **JOB REQUIREMENTS**

### **Key knowledge and skills:**

- Strategic leadership capacity.
- Technology management.
- Knowledge of the global nuclear industry.
- Knowledge of nuclear and radiation science and technology and the applications thereof.
- In-depth knowledge of relevant legislative and regulatory frameworks and legal processes.

### **Competencies:**

- Strategic and analytical thinking.
- Leadership skills.
- Judgement.
- Integrity.
- Excellence orientation.
- High performance output.
- Communication.

## **MINIMUM QUALIFICATIONS AND EXPERIENCE:**

- BEng/BSc Engineering or Honours degree in Business Management and Strategic Planning, or equivalent. (NQF level 8)
- Post Graduate qualification in Leadership.
- At least 15 years' experience in Strategy and Performance monitoring and evaluation, plus a minimum of 5 years' experience in an Executive Management role.
- Proven track record of experience on Executive Management level in diverse areas of management.

Closing date: **24 November 2021.**

## **ENQUIRIES**

**Kindly direct any enquiries to Mr John Nkwana on 066 293 4486.**

## Internal/External Advertisement

---

Please forward your CV with certified copies of your educational qualifications to [lydia.lebona@necsa.co.za](mailto:lydia.lebona@necsa.co.za)

**GENERAL:**

*Should you not hear from us within 30 days of the closing date, please consider your application unsuccessful.*

Necsa Group is committed to Employment Equity when recruiting. Therefore, priority will be given to African Females, African Males and people with disabilities, in support of achieving our Employment Equity targets.